fiscal year 2016 financials

- **Total Revenue:** $2,019,886
- **Total Expenses:** $2,017,865
- **Net Revenue:** $2,021

**Revenue Sources:**
- 60% government
- 18% foundations
- 10% donated goods & services
- 9% individuals
- 2% corporate
- 1% program revenue

**Expenses:**
- 75% programs
- 14% general and admin
- 11% fundraising

**Source:** Unaudited FY16 financial reports

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Pathways to Careers
- 854 course enrollments
- $28,094 estimated annual increase in income of graduates who were hired
- 53% graduates hired

Pathways to Tech Skills
- 93 classes taught
- 63 certifications earned
- 96% said they were more skilled with tech
- 6,755 hours of class, tutoring, internships, job labs & field trips
- 17-88 age range of students

Pathways to Inclusion
- 26% of students reported having a disability
- 88% race/ethnicity:
  - 75% Black/African American
  - 17% Latino/Hispanic
  - 6% White
  - 3% Multiracial
  - 2% American/Alaska Native
  - 1% Other

Pathways Out of Poverty
- 30 students placed into IT and admin internships
- 47% of certification students were female...
  - ... compared to the only 25% of US women working in computing*'
  - '2015 National Center for Women & Information Technology
- 68% received government benefits
- 28% homeless
  - Homelessness is defined as living without permanent or stable housing.
- 74% unemployed

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*2015 National Center for Women & Information Technology
Things were complicated when Lark Catoe-Emerson was a young adult – she was a teen mom, she was a runaway, and she experienced homelessness. Career planning didn’t always take priority.

Lark wants to be an example of a hard worker and life-long learner for her kids, 12 and 13 years old. She wants them to know that, no matter what struggles you face, it’s always possible to reshape your life.

“Your dreams might change, and all of that is okay. Really, the journey is all that matters.”

In 2003, Aundre Bethel was working in a warehouse. He was looking for a career change and searching for a path to a tech job.

He had no computer skills. But Aundre set his goal and had no plan for failing.

He took basic computer classes and spent 10 years working, building up his computer and office technology skills.

By 2013, he was skilled but didn’t have any professional certifications and hit another barrier.

Aundre found a job as an administrative assistant but wanted more training, so he made his way to Byte Back for Microsoft Technology Associate and CompTIA A+ courses. For Aundre, the courses were a “personal experience.”

He got “direction, more tools, and people helping him” along the way. He felt confident and empowered to market himself.

Thanks to his Byte Back training, Aundre is a self-described “jack-of-all-trades administrative professional.”

With his A+ certification in hand, he has confidently added tech competence to his job at the DC Department of Housing and Community Development.

“I would like to thank Byte Back for helping me find a way out of poverty and conquering my fears.”

“I have more confidence.”

“I plan to use what I have learned to better my life.”

“This program was a great opportunity for me to learn new skills and reenter the job market.”

“Thank you for changing my life in a most positive way!”

“Thank you for changing my life; the proof – enjoying it, learning about yourself, and trying not to doubt yourself.”

“Your dreams might change, and all of that is okay. Really, the journey is all that matters.”

get involved today at byteback.org

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