THE AMAZON EFFECT
How taxpayers are funding Amazon’s disruption of the U.S. economy
PAGE 42

THE INCENTIVES GAME
The Seattle retailer has secured more than $1.2 billion in incentives to expand nationally. PAGE 44

BIG DREAMS, BIG MONEY
Local jurisdictions have already given millions to Amazon as they prep their HQ2 bids. PAGE 48

A GROWING EMPIRE
Amazon and CEO Jeff Bezos are upping their local profile, from the Hill to Herndon. PAGE 52

TOPSHELF
Lidl nixes local store
The German discount grocer has pulled the plug on a planned store in Brandywine, the developer of the project says, amid reports that Lidl is not capturing market share as fast as it might have hoped. REBECCA COOPER, 6

MONEY & TECH
A VC slowdown
After two stellar quarters, the venture capital haul by Greater Washington companies was down in the third quarter, PitchBook says. But don’t fret too much: We’re still on pace to beat last year’s total. ANDY MEDICI, 28

REAL ESTATE INC.
A town center dream?
The proposed Howard Town Center near Howard University — first pitched in 2003 — suffered another setback, with a developer planning to appeal a court ruling in the school’s favor. KAREN GOFF, 32
Elizabeth Lindsey is no stranger to hard work. A first-generation college student, Lindsey would go on to get a master’s degree at Princeton.

She knew from a young age she wanted to help people like her family succeed. So when she got the call about becoming an executive at D.C.’s Byte Back, which helps train unemployed adults for tech jobs, she jumped at the chance — even at seven months pregnant. A few months later, she was in the hospital negotiating her salary, three days away from going into labor. Eight weeks after that, she was up and running Byte Back as its executive director.

Now, Lindsey is aiming for national growth with Byte Back, which relocated to new offices in NoMa earlier this year.

**Biggest current challenge:** The biggest challenge is resources, raising money. Our budget is $2.5 million, so every year we have to start over and raise that money again. And we really want to expand, so we need resources to do that.

**Next big goal:** We’re really growing and it’s awesome. Moving into this new space has been a huge thing for us. We’re really excited to be teaching in Prince George’s County in October. That’s going to be the first time in our 20-year history that we’re going to be teaching outside of D.C. We won a $360,000 scale award from WeWork, and that has really helped us raise our profile.

**Favorite project:** I really love this partnership that we’re part of with the Washington, D.C. Economic Partnership called the Pathway Scholarship. It’s a scholarship for underrepresented people to go to coding or web development school. This year, through that program, five people got scholarships and three of those five were Byte Back alumni.

**Pet peeves:** This sounds so nerdy, but my pet peeve is when people don’t know current events.

**Favorite podcast:** I really love “Reveal” and “This American Life.”

**If you could have one superpower, what would it be?** If I really wanted to fly, so I could just travel around. Like fly to Paris for dinner.

**If you could have dinner with anyone, who would it be?** I actually think I would like to have dinner with Harriet Tubman. I think she’s such a badass. I tell my daughter about her all the time. Her and Beyoncé.

**If you have 48 hours in D.C.,** I’d walk around the monuments at night. Go see the art at the Hirshhorn and the National Gallery of Art, especially the East Building. Find a rooftop somewhere and look out on the city and have a cocktail. Walk along the river and go to Eastern Market and get pancakes at The Market Lunch.

**Best cocktail in D.C.:** There’s a place called Demon Liquor Bar. They have a delicious Manhattan.

—Interview by Andrea Carleka