

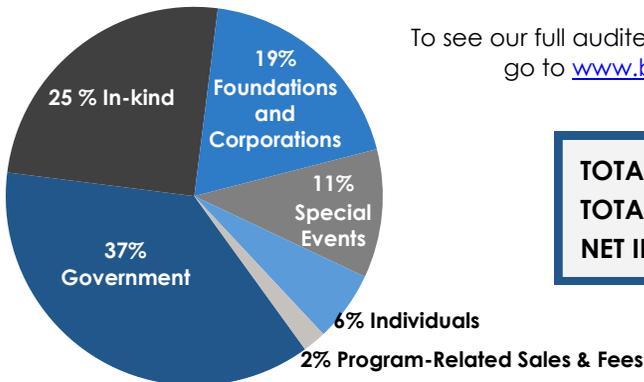


# BYTE BACK

## FY13 ANNUAL REPORT AT A GLANCE

(View our full annual report at [www.byteback.org](http://www.byteback.org))

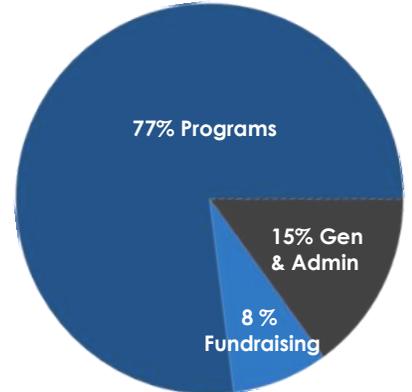
### Financials



REVENUE SOURCES

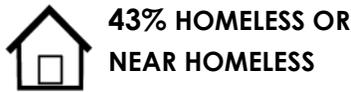
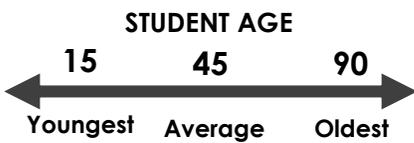
To see our full audited financial statements for FY13, please go to [www.byteback.org/about/financials](http://www.byteback.org/about/financials)

TOTAL REVENUE	\$2,107,015
TOTAL EXPENSE	\$1,836,066
NET INCOME	\$270,949

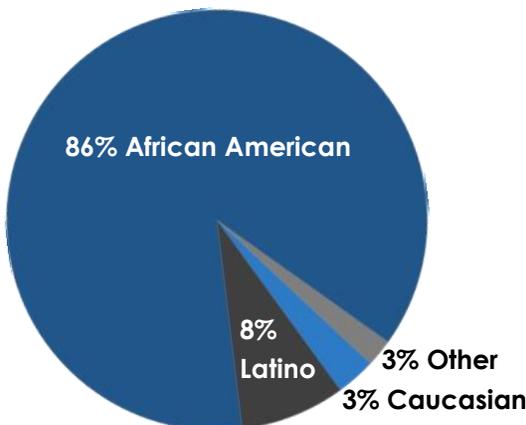
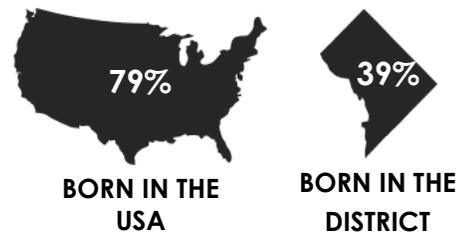


EXPENDITURES

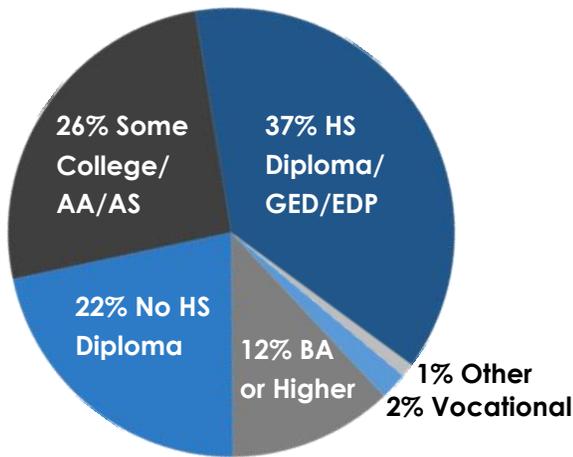
### Student Profile



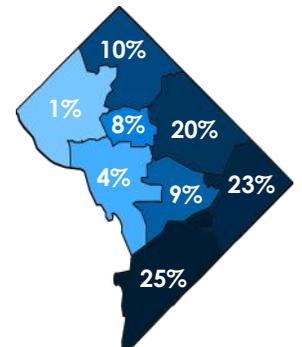
- 54 VETERANS
- 78 RECOVERING FROM ADDICTION
- 97 RETURNING CITIZENS
- 205 PEOPLE WITH DISABILITIES
- 336 SINGLE PARENTS



RACE AND ETHNICITY



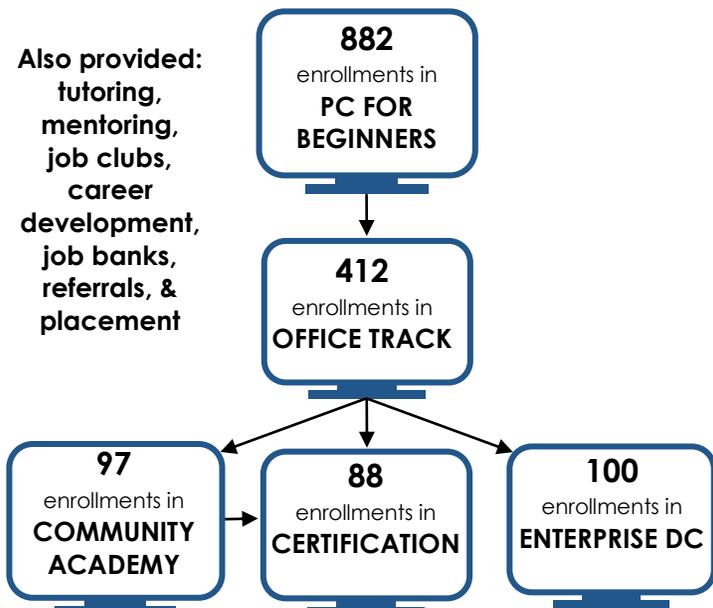
EDUCATIONAL ATTAINMENT



### Programs

Provided **186 courses** at **22 locations** (mostly in Wards 5, 7, and 8)

Also provided: tutoring, mentoring, job clubs, career development, job banks, referrals, & placement



### Results

- 158 Volunteers gave 25,111 hours of their time and talent
- 198 Computers refurbished for low-income homes by our new First Time Technology program
- 91% Completion rate for our students
- 97% Satisfaction rate from our students
- 99% Would recommend their course to others
- 39% Pursued additional training or education (21% GED/EDP & 32% college degree)
- 67% Employment rate for our 2012 certification students
- \$15 Is the minimum hourly wage of most of our certification students
- \$75k Is the new salary of one of our certification students



## BYTE BACK FY13 ANNUAL REPORT AT A GLANCE

"Byte Back changed the way that I look at things. I don't approach any subject with the thought that it can't be done. I feel like I can find information on anything or how to do anything."

- Byte Back Graduate



Photo credit: Gabriela Bulisova

After being incarcerated for 18 years, Lashonia Etheridge-Bey returned to a workplace dominated by unfamiliar technology. "People take for granted that everyone understands technology," she said. "Byte Back gave me the opportunity to confront that. We were able to immediately apply what [Byte Back] was teaching us."

Ms. Etheridge-Bey is now pursuing her bachelor's degree at Trinity University and working as a staff assistant for the Office on Returning Citizens Affairs where she helps other returning citizens gain critical skills.

Four years ago, Clark Scott lost his job in a reduction in force just three months before he was due to retire. Despite 24 years of experience and an outstanding employee record, Mr. Scott found himself back on the job market in a tough economy.

After years of searching, he decided to add new credentials to his resume. Mr. Scott took Byte Back's A+ Certification Training Program last summer and successfully passed both A+ exams. A few months later, he was hired as the IT Specialist for the District of Columbia Fire and Emergency Medical Service Department. He was chosen out of hundreds of applicants for the position, and he is now making \$75,000 a year.



Ugenia Johnson can look at a skein of yarn and see a potential work of art. "Every time I pick up a needle or yarn I never know what what's going to come out," she said. Ugenia was unemployed when she first heard about Enterprise DC, an entrepreneurship program created through a partnership between Byte Back and WACIF, and she decided to turn her passion for knitting into a business.

Through the program, WACIF taught participants how to create a business plan and Byte Back taught the technology skills needed to run a small business. Ugenia took Office Track, Access, QuickBooks, and Web Design at Byte Back. Enterprise DC opened her eyes to how to properly manage a successful business.

Ugenia recently found work as a paralegal and she's enjoying putting her computer skills back into action. Meanwhile, she continues to meet with her Enterprise DC mentor and she is working hard on her first fashion show for I-Ninth. In addition to selling her fall line, she plans to expand her business in other ways such as training people how to use a commercial knitting machine.