Byte Back
FY14 Report at a Glance
(View our full annual report at www.byteback.org)

Financials

<table>
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<tr>
<th>Revenue Sources</th>
<th>Government 53.9%</th>
<th>In-Kind 19.2%</th>
<th>Individuals 3.6%</th>
<th>Special 2.3%</th>
<th>Program Revenue 0.6%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenditures</td>
<td>Programs 84.3%</td>
<td>General &amp; Administrative 10.2%</td>
<td>Fundraising 5.5%</td>
<td></td>
<td></td>
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</tbody>
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| TOTAL REVENUE | $2,454,338 |
| TOTAL EXPENSE | $2,166,500 |
| NET INCOME   | $289,001 |

Student Profile

- 9% Veterans
- 12% Recovering from addiction
- 15% Returning citizens
- 35% People with disabilities
- 48% Single parents

Programs

- Provided 153 courses and 96 workshops at 23 locations

Results

- 165 Volunteers gave 20,809 hours of their time and talent
- 48,583 Total hours of instruction
- 576 Computers refurbished for low-income homes by our new First Time Technology program
- By the time of our 6 & 12 month follow-up, 72% of Certification students, 71% of OT students, and 58% of PCB students were employed
- After completing Byte Back courses $18.96 is the average hourly wage of Certification students, $14.79 for OT students, and $11.33 for PCB students

Life Long Learning

- 46% of Certification students, 43% of Office Track students & 32% of PCB students said their experience at Byte Back increased their desire for more education
- 72% of Certification students, 71% of Office Track students & 58% of PCB students acted on that desire within 6 months of completion by pursuing a GED, college degree or certification
Esperanza Lopez didn’t have a computer at home, but one day, someone in her building threw out an old keyboard. She took it home to practice typing words from books every night.

After completing her course at Byte Back, Esperanza earned a free refurbished computer and no longer uses the old keyboard to practice. She believes that “It’s like I won the lottery because knowing how to use a computer not only benefits me but it also benefits others.”

*Student quotes were obtained in Spanish and translated to English by the author.*

Back in high school, Sean Coleman never took his high school computer classes seriously. He eventually found a job as an auto mechanic, but when he was laid off in 2011, he was forced to rethink his options.

In his Byte Back A+ class and internship, Sean felt like he finally found something he truly enjoyed. These lessons came to fruition when Sean received his A+ certification, and began work as a contractor for Acentia, a technology and management company. He worked at the Department of Labor, upgrading their computer systems. The job allowed him to travel around the U.S. and he states, “If it weren’t for this program, who knows what I would be doing. [Byte Back] has opened a lot of doors for me.”

Virgil Gayles worked as a digital print technician for almost four years, but it wasn’t the kind of work he wanted to do. Since he didn’t have a college degree, he decided to pursue additional certification to qualify for a more specialized position.

His Byte Back A+ class made him a more marketable employee and Virgil’s decision to pursue his A+ certification helped him get a new position at his company. Now he works in data management in the IT department of Booz Allen Hamilton. Virgil says, “I’m learning and doing work in IT that most technicians would never get to do.”